

Sales of Ford Electric Vehicles Climb at Twice the Rate of EV Segment; F-150 Lightning, E-Transit No. 1 Electric Truck and Van; Retail Orders for '23MY Vehicles up 104%, driven by Strong Demand For Super Duty, Maverick; F-Series On Track For 46th Year as America's No. 1 Truck





NOVEMBER 2022 SALES

	Total Vehicle	Truck	SUV	EVs		
Total U.S. Sales	146,364	81,210	61,889	6,255		
Total Sales vs. Nov 2021	-7.8%	-1.2 %	-15.0%	102.6%		
Retail Sales vs. Nov 2021	-15.8 %	-5.0%	-24.6%	74.4%		

HIGHLIGHTS

- Ford's sales of electric vehicles expanded at approximately twice the rate of the overall electric vehicle segment in November as Ford prepares to increase production next year to meet U.S. demand. Ford electric vehicles sales were up 103 percent for the month compared to year ago, making Ford America's second best-selling brand and manufacturer of electric vehicles behind Tesla.
 - As America's best-selling electric truck in November, F-150 Lightning sales totaled 2,062. Since its first sale at the end of May, F-150 Lightning sales totaled 13,258 trucks.
 - The Ford E-Transit continues to lead the commercial EV industry with 80% market share. During the month, Ford Pro sold 654 E-Transits and 5,811 year-to-date.
 - Mustang Mach-E sales climbed 14.6 percent over last year on sales of 3,539. Mustang Mach-E global production has now topped more than 150,000.
- Ford continues to post record retail orders as demand for '23MY vehicles grows. Retail orders are up 104 percent over '22MY vehicles from a year ago. Orders for '23MY vehicles totaled 307,000. With one month left this year, Ford's retail share is up about 1 full percentage point over 2021.
- Bronco SUV sales climbed 12.6 percent on sales of 9,330 vehicles in November. Expedition sales increased 28.9 percent.
- With just one month left in the year. F-Series is on track to take the truck crown again in 2022. F-Series expanded its lead as America's best-selling truck over its second-place competitor to 117,415 trucks through November.
- Ford's BlueCruise/Lincoln ActiveGlide technology customer enrollment continues to grow, passing the 100,000 mark with a total of 109,000 enrollments. Next-gen BlueCruise/ActiveGlide 1.2 soon gets even better by adding hands-free lane changing for easier passing, in-lane repositioning to confidently share roadways with larger vehicles and predictive speed assist to smoothly reduce speed entering tight curves.

About Ford Motor Company

Ford Motor Company (NYSE: F) is a global company based in Dearborn, Michigan, that is committed to helping build a better world, where every person is free to move and pursue their dreams. The company's Ford+ plan for growth and value creation combines existing strengths, new capabilities and always-on relationships with customers to enrich experiences for and deepen the loyalty of those customers. Ford develops and delivers innovative, must-have Ford trucks, sport utility vehicles, commercial vans and cars and Lincoln luxury vehicles, as well as connected services. Additionally, Ford is establishing leadership positions in mobility solutions, including selfdriving technology, and provides financial services through Ford Motor Credit Company. Ford employs about 176,000 people worldwide. More information about the company, its products and Ford Credit is available at corporate.ford.com.

*U.S. sales volume reflects transactions with (i) retail and fleet customers (as reported by dealers), (ii) government and (iii) Ford management. Average transaction pricing based on J.D. Power and Associates PIN data.

104 percent compared to a year ago, driven by Super Duty and Maverick. Super Duty took in a record 152,000 total orders since order banks opened October 27th. As the year closes out, F-Series expanded its lead to more than 117,000 trucks over its second-place competitor."

"Strong order demand continues with overall retail orders for '23MY vehicles up

- Andrew Frick, vice president, Sales, Distribution & Trucks, Ford Blue

MUST-HAVE PRODUCTS



Sales of America's best-selling van, the Ford Transit, were up 127 percent on total sales of 10,345 vans. November also marked the opening of order banks for the all-new Transit Trail. Sales of America's top-selling electric commercial van, the E-Transit, totaled 654 for the month and 5,811 for the year, representing 80 percent of the electric van segment.

Ford Pro



Ford share of the electric vehicle segment expanded about 2 percentage points over a year ago - standing at 8.6 percent share for the month. Ford's electric vehicles are conquesting from competitor vehicles at a rate of over 60 percent this year.

Retail orders for the new '23MY Super Duty

topped 152,000 since the order bank opened

Oct. 27. Maverick sales totaled 68,492 through November and was up 189 percent for the

month relative to a year ago. Over 80 percent of

from outside the pickup segment. F-Series total

Mayerick's competitive conquests are coming

Ford Electric



Ford Trucks



sales this month topped 55,000, climbing to 578,881 this year. Bronco's share of the mid-size body-on-frame SUV segment hit 33 percent last month - its highest share of segment since it was introduced last year, as it closes in on Jeep's Wrangler. The Bronco family of vehicles, including Bronco Sport, sold 199,026 SUVs through November - up 55.8 percent over a year ago. Bronco is turning on dealer lots in just

10 days, with 85 percent of its retail sales

With improved inventory flow, Lincoln saw

coming from previously placed orders.

Ford SUV



strong gains in Corsair sales - up 59.1 percent over last year - and Navigator was up 20.2 percent. Lincoln had 74 percent of its retail sales coming from previously placed orders in November.

Lincoln SUVs

FORD MOTOR COMPANY NOVEMBER 2022 U.S. SALES

	<u>November</u> 2022 2021 C		%	Year-to-	Year-to-Date		
	2022	2021	<u>Change</u>	2022	2021	Change	
SALES BY BRAND			-			-	
Ford	140,260	152,367	-7.9	1,608,965	1,651,481	-2.6	
Lincoln	6,104	6,426	-5.0	<u>76,220</u>	80,734	-5.6	
Total vehicles	146,364	158,793	-7.8	1,685,185	1,732,215	-2.7	
SALES BY TYPE							
Cars	3,265	3,767	-13.3	43,794	62,815	-30.3	
SUVs	61,889	72,795	-15.0	787,497	749,901	5.0	
Trucks	<u>81,210</u>	<u>82,231</u>	-1.2	<u>853,894</u>	<u>919,499</u>	-7.1	
Total vehicles	146,364	158,793	-7.8	1,685,185	1,732,215	-2.7	
FORD BRAND							
Fusion	0	23	-100.0	0	11,734	-100.0	
GT	6	14	-57.1	89	129	-31.0	
Mustang	3,259	<u>3,709</u>	-12.1	<u>43,705</u>	<u>47,850</u>	-8.7	
Ford Cars	3,265	3,746	-12.8	43,794	59,713	-26.7	
EcoSport	836	1,775	-52.9	28,633	37,667	-24.0	
Bronco Sport	5,033	11,486	-56.2	92,381	101,891	-9.3	
Escape	8,893	9,420	-5.6	128,170	134,711	-4.9	
Bronco	9,330	8,287	12.6	106,645	25,855	312.5	
Mustang Mach-E	3,539	3,088	14.6	34,683	24,791	39.9	
Edge	5,816	9,489	-38.7	78,572	73,769	6.5	
Explorer	16,440	18,268	-10.0	188,570	199,156	-5.3	
Expedition	<u>5,898</u>	<u>4,577</u>	28.9	<u>53,623</u>	<u>74,429</u>	-28.0	
Ford SUVs	55,785	66,390	-16.0	711,277	672,269	5.8	
F-Series	55,169	60,418	-8.7	578,881	663,508	-12.8	
Memo: F-150 Lightning (electric)	2,062	0	N/A	13,258	0	N/A	
Ranger	2,439	7,839	-68.9	52,741	87,763	-39.9	
Maverick	7,457	2,582	188.8	68,492	7,228	847.6	
E-Series	2,982	2,771	7.6	28,897	33,316	-13.3	
Transit	10,345	4,563	126.7	89,341	91,224	-2.1	
Memo: E-Transit	654	0	N/A	5,811	0	N/A	
Transit Connect	1,438	2,682	-46.4	23,414	23,741	-1.4	
Heavy trucks	1,380	<u>1,376</u>	0.3	<u>12,128</u>	12,719	-4.6	
Ford Trucks	<u>81,210</u>	<u>82,231</u>	-1.2	<u>853,894</u>	<u>919,499</u>	-7.1	
Ford Brand	140,260	152,367	-7.9	1,608,965	1,651,481	-2.6	
LINCOLN BRAND							
MKZ	0	8	-100.0	0	1,678	-100.0	
Continental	<u>0</u>	<u>13</u>	-100.0	<u>0</u>	<u>1,424</u>	-100.0	
Lincoln Cars	0	21	-100.0	0	3,102	-100.0	
Corsair/MKC	2,264	1,423	59.1	25,131	20,963	19.9	
Nautilus/MKX	1,027	2,340	-56.1	19,154	22,974	-16.6	
Aviator	1,652	1,676	-1.4	20,324	19,284	5.4	
Navigator	<u>1,161</u>	<u>966</u>	20.2	<u>11,611</u>	<u>14,411</u>	-19.4	
Lincoln SUVs	<u>6,104</u>	<u>6,405</u>	-4.7	<u>76,220</u>	<u>77,632</u>	-1.8	
Lincoln Brand	6,104	6,426	-5.0	76,220	80,734	-5.6	

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Ford Motor Company

NOVEMBER 2022 U.S. GROSS STOCKS

Gross Stock

	Units (000)
Mustang	10.4
GT	0.0
Ford Cars	10.5
Escape	32.0
Bronco Sport	19.0
Mustang Mach-E	7.5
EcoSport	1.7
Edge	10.7
Bronco	11.7
Explorer	36.6
Expedition	10.4
Ford SUVs	129.8
Corsair	6.2
Nautilus	3.2
Aviator	2.7
Navigator	2.0
Lincoln SUVs	14.1
Total SUVs	143.9
Econoline Van	11.0
Transit Connect (Tourneo)	2.8
Transit Van	21.3
Maverick	7.0
Ranger	6.8
F-Series	164.1
Medium/Heavy	5.0
Ford Trucks	217.9
Total Car, Utility, Truck	372.3

NOVEMBER 2022 PRODUCTION

Cleaner Name Clea					2022 Ca	alendar Y	ear Produc	ction By P	lant					
Foot Name		Jan	<u>Feb</u>	Mar	Apr	May	Jun	<u>Jul</u>	Aug	Sep	Oct	Nov	Dec	Full Year
Cheener Chee	Flat Rock													
Food Exposer	Ford Mustang	3,960	5,159	4,152	2,509	5,726	7,896	4,596	7,028	6,294	6,281	6,020		59,621
Lincato Ancharder 2,188 1,272 3,233 2,446 1,767 1,761 2,873 1,476 1,867 2,303 2,406 1,205 1,2														
Cliesces SIFO 1,106 870 2,116 986 1,174 1,129 1,227 955 1,476 1,409 1,200 1,								,						218,104
Foot Exposer 1,168 679 2,116 686 1,174 1,128 1,237 695 1,176 1,160 1,300 1,3		2,188	1,272	3,233	2,449	1,707	1,761	2,873	1,478	1,862	2,303	2,126		23,252
Lincola Assaer 109		1 100	070	0.440	200		4.400	4.007	055	4 470	4 400	4.000		40.000
Committee Comm		,		,			-	,			,	-		
Masterny Mon-Fr M		109	154	239	290	163	202	521	86	252	-	163		2,179
Deathorn Take Plant Touris - Flant		6.054	A 755	7 2 4 2	4.025	6.020	1 0 1 6	7 072	4 OCE	0.101	0.524	0.267		71 710
Foot F-foreing (F-fotb)	· · · · · · · · · · · · · · · · · · ·	6,054	4,755	7,343	4,935	6,020	4,846	1,812	4,865	8,121	8,534	8,367		/1,/12
Denot Chasses Februs 1,161		20 271	10.097	26.041	20.024	20 212	20.025	22.612	22.252	27 906	27 227	20 225		272.014
Stroped Chesis 1.161	. ,	20,371	10,967	26,041	20,024	20,213	20,035	22,013	33,332	27,000	21,231	20,333		273,014
Hemoral Stant 14,866 10,200 15,602 10,556 10,156 10,175 10,375 6,382 14,878 11,781 12,570 8,862 125,288 125,288 12,781 12,781 12,781 12,871 12,872 13,882 13,092 10,0025 12,441 12,834 11,781 12,835 12,835 13	·	1 161	746	2 220	1 070	1 721	1 075	1 070	1 162	2 1 16	2 544	2.057		10.400
Bennos Sport		1,101	740	2,320	1,070	1,731	1,073	1,070	1,102	2,140	2,044	2,001		19,430
Memerick 7,842 9,194 9,779 9,179 7,550 7,564 3,879 6,384 10,094 6,131 6,614 8,888		14 636	10.260	15.052	10.556	10 156	10 375	6 382	1/1 979	11 761	12 570	8 662		125 288
Series Crission 9,71	· · · · · · · · · · · · · · · · · · ·													
Ford Transit Marsas City T		7,042	3,104	9,110	9,179	7,550	7,304	3,376	0,304	10,094	0,131	0,014		65,696
Manus Diff Turker 1,016 10,415 24,996 14,867 23,883 26,276 21,141 24,465 25,777 20,099 24,387 20,097		0.751	6 670	17 1/18	13 /86	11 807	6 474	6 262	13 022	10.025	12 //1	12 634		110 720
Ford F-Speries (F-Iso) 15,015 10,145 24,099 14,867 23,868 26,276 21,141 24,465 25,777 20,099 24,387 220,97 Ford F-Speries (Styner Dusy) 10,629 18,944 23,071 26,151 25,595 25,003 16,052 3,177 27,395 31,393 2,3776 27,076 27		3,731	0,013	17,140	13,400	11,007	0,474	0,202	13,022	10,023	12,441	12,004		119,729
		15.015	10.415	24 696	14 867	23 863	26 276	21 141	24 465	25 777	20.060	24 387		230.971
Ford F. Ford F. Specified (Super Due) 10,629 18,944 23,071 28,151 25,055 20,038 16,502 32,177 27,395 31,393 27,776 276,606 16,600 Lincoln havingster 685 388 1,244 1,857 2,306 1,634 1,275 1,782 1,355 2,109 1,866 16,600 Lincoln havingster 26,277 3,193 3,263 2,270 2,126 3,955 1,625 4,010 3,946 3,763 2,265 3,434 Mchrand Assentby 7,000	, ,	10,010	10,410	۷۳,050	17,007	20,000	20,270	41,141	24,400	20,111	20,009	27,301		200,971
Ford Expedition 2,042 1,241 4,476 7,195 8,921 6,202 5,008 6,869 3,643 8,947 7,896 64,00 1,660 1,001 1,000 1,00		10.620	18 044	23 071	28 151	25 505	20 U38	16 502	32 177	27 305	31 303	27 776		270 671
Lincoh Navagaror 885 388 1,244 1,857 2,080 1,634 1,275 1,782 1,355 2,109 1,686 16,60 Lincoh-Sarger 15,822 13,857 21,862 16,491 1,750 2,008 8,864 21,154 19,655 17,437 13,853 180,825 180,825 1,825 1,925 1														
Lincoh Resembly Ford Escape 15.822 13.857 21.862 16.491 11.750 20.088 8.684 21.154 19.685 17.437 13.853 180.62 14.434 14.600 15.600 14.454 17.600 17.600 17.600 17.600 17.700	· · · · · · · · · · · · · · · · · · ·													
Ford Encape	•	000	300	1,244	1,007	2,300	1,034	1,413	1,702	1,300	۷,۱۷۶	1,500		10,005
Lincoh Corsair 2,827 3,193 3,263 2,270 2,126 3,985 1,625 4,001 3,940 3,783 2,825 34,344 3,448 3,448 3,448 1,479 5,775 5,014 3,746 3,378 1,285 18,625 14,953 12,327 11,124 12,946 3,398 15,092 13,318 11,467 12,285 12,825 12,825 14,853 12,327 11,124 12,946 3,398 15,092 13,318 11,467 12,285 12,825 12,825 14,818 14,953 12,327 11,124 12,946 3,398 15,092 13,318 11,467 12,285 12,825 12,825 14,818 14,918	-	15 922	13 257	21 862	16 401	11 750	20 UE8	8 664	21 15/	10 665	17 //27	13 853		180.623
Michigan Assembly G. 890 6.508 8.871 6.074 4.386 4.934 1.279 5.677 5.014 3.746 3.376 5.668 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.678 5.014 3.746 3.786 5.688 5.688 5.678 3.786 3.786 5.688 5.688 5.678 3.786 5.688		- / -						,						,
Fanger		2,021	3,133	3,203	2,310	2,120	3,303	1,023	4,001	3,340	3,703	2,023		34,340
Bronco 12,938 8,462 14,953 12,237 11,124 12,946 3,388 15,082 13,318 11,487 12,285 12,822		6.890	5 508	8 871	6 974	4 386	4 934	1 270	5 677	5.014	3 746	3 378		56 657
Mathematic	-													
Ford GT		12,330	0,402	14,333	12,231	11,124	12,340	3,330	13,032	13,310	11,407	12,200		120,220
Cababile R. 283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 94,36 1,000 1,00		19	10	23	20	21	21	20	21	17	16	10		215
Fort Edge		10	19	23	20	21	21	20	21	17	10	19		213
Lincoln Nauthlus		8 283	10.433	15 647	13 228	3 044	7 484	4 869	9 688	5 282	5 140	11 263		94 361
Chic Assembly	•													
Ford Econoline		1,552	2,010	4,224	3,339	142	2,121	1,102	2,420	1,554	1,007	2,090		24,309
Medium Truck		1 /25	1 828	1 993	1 771	3 436	4.001	3 020	2 503	1 113	1 215	3 /0/		35 160
Super Duty 459				,		,	-		,		-	-		-
Total Production 177,782 140,638 241,256 203,228 192,290 200,457 153,401 226,987 214,825 213,707 212,507 - 2,177,07 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1														
Second Register Second Reg	Super Duty	439	014		1,002	1,734	1,709	1,020	2,309		1,000	1,000		10,570
Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec Full Year	Total Production	177,782	140,638	241,256	203,228	192,290	200,457	153,401	226,987	214,825	213,707	212,507	-	2,177,078
Bronco Sport				<u>20</u>)22 Calen	dar Year	Production	n By Vehic	cle Line					
Bronco Sport														
Maverick 7,842 9,184 9,778 9,179 7,550 7,564 3,578 6,384 10,094 6,131 6,614 - 83,89 Ford Mustang 3,960 5,159 4,152 2,509 5,726 7,896 4,596 7,028 6,294 6,281 6,000 - 59,62 Ford GT 18 19 23 20 21 21 20 21 17 16 19 - 21 Bronco 12,938 8,462 14,953 12,237 11,124 12,946 3,398 15,092 13,318 11,467 12,285 - 128,22 Mustang Mach-E 6,054 4,755 7,343 4,935 6,020 4,846 7,872 4,865 8,121 8,534 8,367 - 71,71 Ford F-Series (F-150) 43,386 21,402 50,737 34,891 52,076 46,311 43,754 57,817 53,583 47,306 52,722 - 503,88 <td></td> <td><u>Jan</u></td> <td><u>Feb</u></td> <td><u>Mar</u></td> <td><u>Apr</u></td> <td><u>May</u></td> <td><u>Jun</u></td> <td><u>Jul</u></td> <td><u>Aug</u></td> <td><u>Sep</u></td> <td><u>Oct</u></td> <td>Nov</td> <td>Dec</td> <td>Full Year</td>		<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	Nov	Dec	Full Year
Maverick 7,842 9,184 9,778 9,179 7,550 7,564 3,578 6,384 10,094 6,131 6,614 - 83,89 Ford Mustang 3,960 5,159 4,152 2,509 5,726 7,896 4,596 7,028 6,294 6,281 6,000 - 59,62 Ford GT 18 19 23 20 21 21 20 21 17 16 19 - 21 Bronco 12,938 8,462 14,953 12,237 11,124 12,946 3,398 15,092 13,318 11,467 12,285 - 128,22 Mustang Mach-E 6,054 4,755 7,343 4,935 6,020 4,846 7,872 4,865 8,121 8,534 8,367 - 71,71 Ford F-Series (F-150) 43,386 21,402 50,737 34,891 52,076 46,311 43,754 57,817 53,583 47,306 52,722 - 503,88 <td>Bronco Sport</td> <td>14.636</td> <td>10.260</td> <td>15.052</td> <td>10.556</td> <td>10.156</td> <td>10.375</td> <td>6.382</td> <td>14.878</td> <td>11.761</td> <td>12.570</td> <td>8.662</td> <td>-</td> <td>125,288</td>	Bronco Sport	14.636	10.260	15.052	10.556	10.156	10.375	6.382	14.878	11.761	12.570	8.662	-	125,288
Ford Mustang 3,960 5,159 4,152 2,509 5,726 7,896 4,596 7,028 6,294 6,281 6,020 - 59,62	· · · · · · · · · · · · · · · · · · ·													83,898
Ford GT														
Ranger 6,890 5,508 8,871 6,974 4,386 4,934 1,279 5,677 5,014 3,746 3,378 - 56,65 Bronco 12,938 8,462 14,953 12,237 11,124 12,946 3,398 15,092 13,318 11,467 12,285 - 128,22 Mustang Mach-E 6,054 4,755 7,343 4,935 6,020 4,846 7,872 4,865 8,121 8,534 8,367 - 71,71 Ford F-Series (F-150) 43,386 21,402 50,737 34,881 52,076 46,311 43,754 57,817 53,583 47,306 52,722 - 503,98 Ford F-Series (Super Duty) 11,088 19,558 23,848 30,003 27,329 30,807 17,530 34,686 29,906 33,048 29,444 - 287,24 Ford Expedition 2,042 1,241 4,476 7,195 8,921 6,202 5,008 6,860 5,443 8,647	•												-	59,621
Bronco 12,938 8,462 14,953 12,237 11,124 12,946 3,398 15,092 13,318 11,467 12,285 - 128,22 Mustang Mach-E 6,054 4,755 7,343 4,935 6,020 4,846 7,872 4,865 8,121 8,534 8,367 - 71,71 Ford F-Series (F-150) 43,386 21,402 50,737 34,891 52,076 46,311 43,754 57,817 53,583 47,306 52,722 - 503,98 Ford F-Series (Super Duty) 11,088 19,558 23,848 30,003 27,329 30,807 17,530 34,686 29,906 33,048 29,444 - 287,24 Ford Expedition 2,042 1,241 4,476 7,195 8,921 6,020 5,008 6,860 5,443 8,647 7,969 - 64,00 Lincoln Navigator 685 388 1,244 1,857 2,308 1,634 1,275 1,782 1,355 2,109 1,968 - 16,60 Ford Explorer 24,739 13,273 30,197 21,986 18,301 17,366 26,845 14,510 19,066 23,320 22,400 - 232,00 Lincoln Aviator 2,297 1,426 3,472 2,739 1,870 1,963 3,394 1,564 2,114 2,303 2,289 - 25,43 Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 14,85 1,828 1,838 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,949														215
Mustang Mach-E 6,054 4,755 7,343 4,935 6,020 4,846 7,872 4,865 8,121 8,534 8,367 - 71,71 Ford F-Series (F-150) 43,386 21,402 50,737 34,891 52,076 46,311 43,754 57,817 53,583 47,306 52,722 - 503,98 Ford F-Series (Super Duty) 11,088 19,558 23,848 30,003 27,329 30,807 17,530 34,686 29,906 33,048 29,444 - 287,24 Ford Expedition 2,042 1,241 4,476 7,195 8,921 6,202 5,008 6,860 5,443 8,647 7,969 - 64,00 Lincoln Navigator 685 388 1,244 1,857 2,308 1,634 1,275 1,782 1,355 2,109 1,968 - 16,60 Ford Explorer 24,739 13,273 30,197 21,986 18,301 17,366 26,845 14,510 19,066 23,													-	56,657
Ford F-Series (F-150)														128,220
Ford F-Series (Super Duty)	Mustang Mach-E	6,054	4,755	7,343	4,935	6,020	4,846	7,872	4,865	8,121	8,534	8,367	-	71,712
Ford F-Series (Super Duty)	Ford F-Series (F-150)	43 386	21 402	50 737	34 901	52.076	46 211	43 751	57 217	53 593	47 306	52 722		503 085
Ford Expedition 2,042 1,241 4,476 7,195 8,921 6,202 5,008 6,860 5,443 8,647 7,969 - 64,00 Lincoln Navigator 685 388 1,244 1,857 2,308 1,634 1,275 1,782 1,355 2,109 1,968 - 16,60 Ford Explorer 24,739 13,273 30,197 21,986 18,301 17,366 26,845 14,510 19,066 23,320 22,400 - 232,00 Lincoln Aviator 2,297 1,426 3,472 2,739 1,870 1,963 3,394 1,564 2,114 2,303 2,289 - 25,43 Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	, ,													
Lincoln Navigator 685 388 1,244 1,857 2,308 1,634 1,275 1,782 1,355 2,109 1,968 - 16,60 Ford Explorer 24,739 13,273 30,197 21,986 18,301 17,366 26,845 14,510 19,066 23,320 22,400 - 232,00 Lincoln Aviator 2,297 1,426 3,472 2,739 1,870 1,963 3,394 1,564 2,114 2,303 2,289 - 25,43 Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	i ora i oones (oupei buty)	11,000	13,000	20,040	30,003	21,328	30,007	11,550	J -1 ,000	23,300	33,040	£3, 444		201,241
Ford Explorer 24,739 13,273 30,197 21,986 18,301 17,366 26,845 14,510 19,066 23,320 22,400 - 232,00 Lincoln Aviator 2,297 1,426 3,472 2,739 1,870 1,963 3,394 1,564 2,114 2,303 2,289 - 25,43 Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Ford Expedition	2,042	1,241	4,476	7,195	8,921	6,202	5,008	6,860	5,443	8,647	7,969	-	64,004
Lincoln Aviator 2,297 1,426 3,472 2,739 1,870 1,963 3,394 1,564 2,114 2,303 2,289 - 25,43 Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Lincoln Navigator	685	388	1,244	1,857	2,308	1,634	1,275	1,782	1,355	2,109	1,968	-	16,605
Ford Transit 9,751 6,679 17,148 13,486 11,807 6,474 6,262 13,022 10,025 12,441 12,634 - 119,72 Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	•			30,197									-	232,003
Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Lincoln Aviator	2,297	1,426	3,472	2,739	1,870	1,963	3,394	1,564	2,114	2,303	2,289	-	25,431
Ford Escape 15,822 13,857 21,862 16,491 11,750 20,068 8,664 21,154 19,665 17,437 13,853 - 180,62 Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Ford Transit	0.751	6 670	17110	12 /06	11 007	6 171	6 262		10.025	10 //1	12 624		110 700
Lincoln MKC 2,627 3,193 3,263 2,970 2,128 3,985 1,625 4,001 3,940 3,783 2,825 - 34,34 Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	i ora Harioit	9,731	0,079	17,140	13,400	11,007	0,474	0,202	13,022	10,025	12,441	12,034		119,729
Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Ford Escape	15,822	13,857	21,862	16,491	11,750	20,068	8,664	21,154	19,665	17,437	13,853	-	180,623
Ford Edge 8,283 10,433 15,647 13,228 3,044 7,484 4,869 9,688 5,282 5,140 11,263 - 94,36 Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Lincoln MKC	2,627	3,193	3,263	2,970	2,128	3,985	1,625	4,001	3,940	3,783	2,825	-	34,340
Lincoln MKX 1,552 2,618 4,224 3,559 742 2,727 1,182 2,426 1,554 1,087 2,698 - 24,36 Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Ford Edge	0.000	10.400	15.047	10.000	2011	7.404	4.000	0.000	F 000	E 440	14 000		
Ford Econoline 1,485 1,828 1,883 4,771 3,436 4,091 3,020 2,503 4,443 4,215 3,494 - 35,16 Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	•													
Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	LINCOIN IVIKX	1,552	2,618	4,224	3,559	742	2,727	1,182	2,426	1,554	1,087	2,698	-	24,369
Medium Truck 526 649 763 1,764 1,864 888 970 1,867 1,684 1,582 1,546 - 14,10 Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49	Ford Econoline	1,485	1,828	1,883	4,771	3,436	4,091	3,020	2,503	4,443	4,215	3,494	-	35,169
Stripped Chassis 1,161 746 2,320 1,878 1,731 1,875 1,878 1,162 2,146 2,544 2,057 - 19,49													-	14,103
														19,498
Total Production 177.782 140.638 241.256 203.228 192.290 200.457 153.401 226.987 214.825 213.707 212.507 - 2.177.07	Total Production	177,782	140,638	241,256	203,228	192,290	200,457	153,401	226,987	214,825	213,707	212,507		2,177,078