

Remaining Reservation Holder Desired Configuration Action

Note: These actions have no impact on current Wave 6 invitations and their ability to convert through April 29th. The actions detailed below have no impact on dealership 22MY allocation.

To assist in efficiently converting future 22MY wave invitations and complete 22MY production within build-out capacity constraints, we are requesting each dealership work with their uninvited reservation holders to input their desired configuration in the ROVP site. This will help determine final 22MY invitations for any unfulfilled 22MY allocation at each specific dealership after Wave 6 has been completed. **There is no minimum or maximum selections required.**

Selecting the desired configuration for uninvited reservation holders will help efficiently match commodities with capacity during the 22MY F-150 Lightning build-out as well as assist with future model year planning. This action is aimed to reduce manual workload of fulfilling final 22MY build-out production at your dealership and will be integrated into any future 22MY wave invitations.

Ford strongly encourages each dealership to reach out to their uninvited reservation holders in **reservation order** and work with them to understand their desired configuration. Selections are required to be inputted by reservation order in the ROVP site. Inputting selections in the ROVP site for reservation holders is not considered an invitation to convert or a final order and does not force them into a specific configuration if invited for 22MY or future model years. (Note: Future Model Year pricing is subject to change)

Desired Configurations Available to Select:

- Pro 110A Standard-Range Battery (*Currently Sold Out For 22MY*)
- XLT 311A Standard-Range Battery (*Currently Sold Out For 22MY*)
- XLT 312A Standard-Range Battery (*Currently Sold Out For 22MY*)
- XLT 312A Extended-Range Battery (*Currently Sold Out For 22MY*)
- Lariat 510A Standard-Range Battery
- Lariat 511A Extended-Range Battery
- Platinum 710A Extended-Range Battery

While 22MY F-150 Lightning Pro & XLT configurations are currently sold out for retail customers, reservation holders still have the option to select it as their desired configuration in the ROVP site. Selections will be used to understand future model year planning and will not take priority over current waitlist reservation holders who have elected to "Extend Their Reservation" for Pro or XLT. As commodities become available, future invitations for currently sold-out models will take into account current waitlist "Extend My Reservation" reservation holders, reservation time stamp, and reservation holder configuration selection in the ROVP site.